ADDENDUM THREE QUESTIONS and ANSWERS

Date: November 22, 2019

To: All Bidders

- From: Dianna Gilliland/Nancy Storant, Buyer(s) AS Materiel State Purchasing Bureau
- RE: Addendum for Request for Proposal Number RFP 6168 Z1 to be opened December 3, 2019, at 2:00 P.M. Central Time

Questions and Answers

Following are the questions submitted and answers provided for the above mentioned Invitation to Bid. The questions and answers are to be considered as part of the Invitation to Bid. It is the Bidder's responsibility to check the State Purchasing Bureau website for all addenda or amendments.

Question Number	<u>RFP</u> <u>Section</u> <u>Reference</u>	<u>RFP</u> <u>Page</u> <u>Number</u>	Question	State Response
1.			I am writing to request clarification regarding the insurance requirements stipulated on pages 21-23 of the RFP—specifically the General Liability Insurance limits per the chart on page 22. This amount of coverage is excessive for the activities being proposed. When speaking to our insurance agent/company, we learned that this amount of coverage would cost us a minimum extra of \$27,500/year. The agents are questioning the rationale and unsuitability of this level of coverage when compared to the scope of work. I see on page 23 a clause that says: "The insurance requirements are subject to limited negotiation."	
			 My questions: Can these insurance requirements be reconsidered? What does <i>limited negotiation</i> mean and at what point in the process can those discussions occur? These answers will impact our decision to submit a proposal, and would certain impact our ability to accept an award if/when that time comes. 	 The insurance requirements, Section III.J., will remain as written. The bidder has the ability to accept, reject, reject with an alternative, the terms of the insurance requirements, when submitting the bid proposal.

This addendum will become part of the ITB and should be acknowledged with the Invitation to Bid response.